



HEALTHCARE MORTGAGEE ADVISORY COUNCIL

Financing Seniors Housing for America

700 Washington St., Suite 501

Vancouver, WA 98660

ORCF and HMAC

Monthly Call Agenda

1:00 pm PDT/4:00 pm EDT

October 15, 2018

Invited ORCF Attendees: Patrick Berry, Jennifer Buhlman, Susan Gosselin, Tim Gruenes and Wayne Harris

Invited HMAC Attendees: Peter Edeburn, Ed Foulon, Scott Thurman

I. Follow-up items from September 17, 2018 call

- a. There are three, three-hour Production Portal trainings sessions planned. We would like to request a closing only session, since many of our members are only involved in the closing process and they do not need to sit through the entire session.

ORCF Response: ORCF may work on putting together another training. Current thought is to put a PowerPoint presentation that includes voice overs, in modular format, online for easy access and review. The first Portal session had some technical issues, but overall the feedback to ORCF has been positive.

- b. Some lenders are having issues getting registered for the Portal (email with the temporary password) in a reasonable time.

ORCF Response: One person is setting everyone up, so there could have been a bottleneck. This shouldn't be a problem now. There are no restrictions on how many people from each company sign up to use the Portal. Use the website for answers to questions.

II. ORCF Topics

ORCF Response: None.

III. HMAC Topics

- a. Conference update and conference agenda.

ORCF Response: Send updated agenda to ORCF.

- b. HUD participation in the conference.

ORCF Response: Up to 15 people attending.

- c. HMAC is offering services and resources towards in future Kaizens and trainings.

ORCF Response: ORCF will keep this in mind for the future.



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d. PACE financing.

ORCF Response: ORCF not willing work through the issues that PACE loans currently bring because of lack of ORCF resources, the priority of mortgage issues, overall risk to the insurance fund and the lack of customer demand at this time.

e. Loan defaults. Status.

HUD Response: Panel at HMAAC Conference to address these and other “hot topics” and issues.

IV. Next Call

1:00 pm PDT/4:00 pm EDT

November 19, 2018