#### Underwriting Endgame: Standing Up for Best Practices

Moderator:	Raelee Jones (232 warrior), Wells Fargo Bank
Panelist:	Brad Annis (Phat Thor), Capital One
Panelist:	Adrienne Barrow (Commander Maria Hill), Berkadia
Panelist:	Denise Edwards (Captain Mar-Vell), Murphy Consulting
Panelist:	Susan Gosselin (Dr. Strange), HUD
Panelist:	Doug Redford (The Hulk), Grove Street

HMAC ANNUAL CONFERENCE June 13-14, 2019



# Infinity Stone – MIND



#### Organizational Documents and Structure of Ownership and Operator



### Infinity Stone – POWER



Previous Participation – APPS, 2530's



# Infinity Stone – SPACE



Third Party Reports

• Environmental



# Infinity Stone – REALITY



Third Party Reports:

- Appraisals
  - NOI
  - T-12
  - Decision Circuits/Flags



# Infinity Stone – SOUL



Quality of Care –

- Reviewing Healthcare Outcomes
- Licensing Surveys
- Risk Management Programs



# Infinity Stone – TIME



#### QUESTIONS?

Together, we can fit the stones into the gauntlet resulting in a Firm Commitment, a closed transaction and another happy

client



